



# NewsLink

## 2002 Fall Conference, *End-to-End Reliability: The Infrastructure, Reaches New Heights*



*Spring conference attendees listen attentively to Monday presentations*

The leading knowledge exchange for those who design, build, use and maintain mission-critical enterprise information infrastructures, 7x24 Exchange's goal is to improve end-to-end reliability by promoting dialogue among these groups.

### Directors and Officers

#### Chairman

Robert J. Cassiliano  
Business Information Services  
212 232-0315

#### President

David Sjogren  
Strategic Facilities Inc.  
973 875-7701

#### Vice President

Michael A. Weinstein  
AT&T Solutions  
856 787-1884

#### Secretary

Thomas Belesimo  
Innovative I/T Solutions Inc.  
516 242 1255

#### Treasurer

John Oyhagaray  
Western Union  
201 263-5653

#### Programs

John Oyhagaray

#### Administrative Director

Kathleen A. Dolci  
646 486-3818 x103

#### Membership & Education

Tara Oehlmann, Ed.M.  
646 486-3818 x104

#### Conferences

Brandon A. Dolci  
646 486-3818 x108

by John Oyhagaray  
7x24 Exchange Treasurer and Project Manger,  
Western Union Financial Services

If you were one of the 343 attendees at the Fall Conference last November you participated in one of the most successful conferences in 7x24 Exchange's history. From start to finish there was a high level of buzz that hasn't been seen for quite some time. Of course, my impression would not have much merit unless there was objective data to substantiate it.

Dolci Management Services, 7x24 Exchange's management company, has tabulated all 250 + evaluations that were turned in by the attendees. Every comment and rating was painstakingly tabulated.

On a scale of 1 – poor to 7 – excellent, the overall rating for the conference was an impressive 6 (5.992 to be exact) out of 7 which has now set a new all time high water mark in the 13 year history of this organization.

From a board perspective, we are very pleased with the conference results. Our

secret for success comes from a careful review of the evaluations completed by attendees. Hence the reason we constantly stress the importance of completing them. Evaluation feedback gives the board a guideline to improve items that may need to be addressed while keeping constant others that work well. That feedback is our roadmap and we act upon it. We also share the results with our speakers – who look forward to learning how well they were received from a presentation and content point of view.

Congratulations to all of our presenters for a job well done!

Attendee comments attest to the results:

*"Very applicable learning – thought provoking"*

*"Wow! This is the type of research the industry needs. Great to see it at 7x24."*

*"Overall this was a Top Notch Conference. I would not change a thing."*

## Save the Dates!

### Spring Conference 2003

*End-to-End Reliability: Best Practices*

**June 1-4, 2003**

The Boca Raton Resort & Club  
Boca Raton , FL

### Fall Conference 2003

Theme TBD

**November 16-19, 2003**

Westin La Cantera Resort  
San Antonio, TX

### Spring Conference 2004

Theme TBD

**June 6-9, 2004**

The Ritz Carlton Orlando Grande Lakes Resort  
Orlando, FL

Don't miss the tours, hospitality suites and the Spectacular Vendor Sponsored Events!

Visit [www.7x24exchange.org](http://www.7x24exchange.org) in March for Spring Conference program details and to register.

### Last Call for Presentations!

7x24 Exchange is seeking Spring Conference presentations. For additional information contact Tara Oehlmann, at [tara@dolcimanagement.com](mailto:tara@dolcimanagement.com) or 646-486-3818 x104.

322 8th Avenue, Suite 1400  
New York, NY 10001



Each day kicked off with a keynote session that set the tone for the rest of the day. We were fortunate to have Ken Kane from Avaya present on the The World Cup Infrastructure on Monday, Bill Parsons from PeopleSoft present on the eCommerce Infrastructure on Tuesday, and Steven Rosenstock from the Edison Electric Institute discuss the Electric Industry Restructuring on Wednesday.

Each presentation thereafter was more specific and tailored to address certain areas of interest. An overwhelming majority of attendees felt that we had a good balance of IT and facility related Infrastructure topics.

Kevin Kealy from AT&T received tremendous accolades for his presentation on IT Security and we will do what we can to bring him back schedule permitting. The American Express Tour also received high marks thanks to Roy Chapman and John Jackson. Additionally, the Sunday tutorials continue to do well and we are very fortunate to have presenters willing to commit to offering these three hour sessions.

It's important to keep in mind that every conference follows 7x24Exchange's mission which is to be: *The leading knowledge exchange for those who design, build, use and maintain mission critical enterprise information infrastructures.* Every business has a purpose, i.e. a mission to accomplish, and through the intelligent use of IT systems with a high reliability infrastructure as its' foundation, it will be very successful. The IT systems and infrastructure serve as a means for the business to achieve it's mission, not vice versa.

Whether one is in IT or on the Infrastructure team, we must not lose sight of this. As your business model changes, so too will its' underlying IT components and Infrastructure. In some cases what worked yesterday will in actuality cause a system outage today. One has to unlearn to learn a new and more effective preferred way of executing new tasks. The laws of

physics won't change, but the business focus and priorities will.

After all, all IT systems are dependent on having the best Infrastructure that supports the business model in place. We all need to see the connection from the bottom up to the business that we are associated with.



Mel Foster, Engineering Manager of United Parcel Service presents on the Infrastructure Designed for Effective Water Treatment

So, what does all of this have to do with End to End Reliability: The Infrastructure? Everything!

Every Information system consists of a network, hardware and applications (software) to perform business functions while housed in an Infrastructure that has mechanical, physical, electrical, life

safety, and environmental systems. Surrounding this are the people, processes, and operational budget that more or less determines what can or can't be done. All of these components have to work in harmony with each other and no one component can survive or function by itself. A mission critical infrastructure without an IT component or vice versa serves no business purpose. By knowing as much as we can about each one of the links that constitutes our environment, the more we can appreciate what it takes to achieve world class operational excellence in providing the information that our business needs to succeed.

Without a well designed Infrastructure, Avaya would not have been able to provide the voice and data capability to all the soccer fans that needed real time information. By having HP as their business partner managing the Infrastructure, PeopleSoft could focus on their Software/Application solution for their global customers. And of course, it takes power for all of these systems to function, so we need to know what the issues are that are impacting the Electric Industry that keeps everything going.

Our next conference will be June 1st - 4th at the Boca Raton Resort & Club in Florida. On behalf of the board, we all look forward to seeing you again in Boca Raton!

## Spring Conference 2002 End-to-End Reliability: The Infrastructure Corporate Leadership Program Sponsors

### SILVER MEMBERS



(Conference Binder)  
(Vendor Sponsored Event)



(Vendor Sponsored Event)

### KEY MEMBERS



(Neck Lanyards)



(Conference Giveaway)

### CONTRIBUTOR MEMBERS



(Bag Stuffer)

## Cooling Issues in a Data Center: The Role of Computational Modeling

by Suhas V. Patankar, Ph.D.  
President, Innovative Research, Inc.

### The Raised-Floor Concept

A raised-floor data center is a fundamentally clever concept, which can provide an assured supply of cooling air at any desired location. Just place a perforated tile anywhere and you have a fountain of cool air there.

Unfortunately, the reality is not that great. Cold air pushed into the under-floor space does not come out from the perforated tiles in a uniform or desired manner. As the flow from the Computer Room Air Conditioner (CRAC) spreads in the under-floor space, it causes pressure variations that influence the flow through the perf tiles. Further, the actual distribution is somewhat counter-intuitive. Whereas we would expect the flow to decrease as we go away from the CRAC, in reality we get very little flow near the CRAC and a lot of flow through the perf tiles located far away. As a result, the computer equipment placed near the CRAC does not get much cooling air.

### What Causes Hot Spots?

A computer server is usually composed of a number of horizontal racks with internal fans creating a front-to-back flow. The fans create the airflow rate (CFM) needed for cooling the server. The server design assumes that the inflow air will be cold (55 F) and that it will exhaust at about 75 F. Figure 1 shows the ideal situation, where the 300 CFM airflow

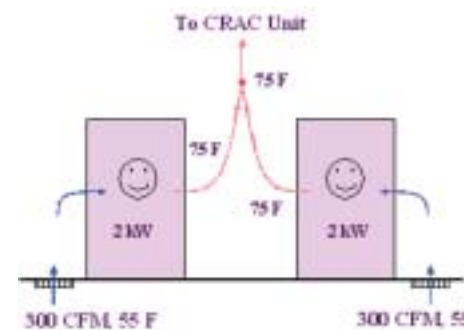


Figure 1. The Desired Situation

demanded by the server is actually supplied from the perf tiles. Since the airflow distribution can be

highly non-uniform, you can have, in some parts of the data center, a situation similar to the one in Fig. 2. Here, although the servers need 300 CFM, the perf tiles supply only 150 CFM, which is sufficient to cool the racks in the lower half. The fans in the upper racks draw air from the ceiling region. Obviously, this air is not cold (55 F); it has originated in the "hot aisle" from the exhaust of the servers. This is how a hot spot is created in a data center. The result is that the cooling of the upper racks is seriously compromised.

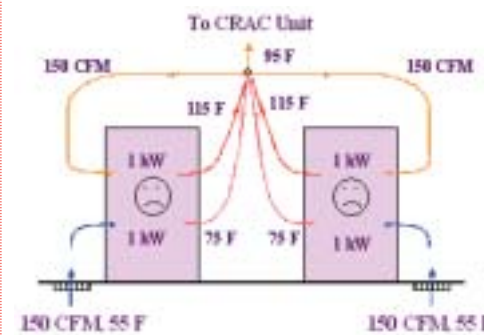


Figure 2. Insufficient Flow Leading to Hot Spots

### The Key to Success

If we want all locations in a data center to look like Fig. 1, we must deliver the required amount of airflow at the foot of each server. This does not necessarily mean that the airflow distribution should be uniform; what we want is that the supplied airflow matches the local airflow demand of the equipment. Certainly, all the critical and high-heat-load servers must get their required airflow delivered at their doorstep.

If this can be done, there is no need to worry about hot spots and wonder as to what happens to the air exiting from the servers. It will simply collect in the hot aisle and return to the CRACs without getting entrained into the inlets of the servers. We need to focus on supplying the right airflow rates at the right locations.

### Role of the Flow Field Under the Raised Floor

How does the cooling airflow distribute throughout the data center? What factors influence this distribution? Interestingly, the answer lies in the fluid mechanics of the space below the raised floor. It is not the large, visible, above-floor space that

controls this flow distribution. It is the air movement in the tiny under-floor space that decides how much air will emerge from each perf tile.

Using the techniques of Computational Fluid Mechanics (CFD), it is now possible to simulate the under-floor flow in complete detail. The calculated flow field will include the flow impingement and turning under the CRACs, the horizontal spreading of the flow to various perf locations, collision or merging of the air streams coming from different CRACs, and the flow disturbance caused by under-floor blockages such as pipes and cable trays. The simulated velocity field is accompanied by the corresponding distribution of static pressure, which decides the CFM coming out of each perf tile.

This type of detailed calculation of the flow under the raised floor not only gives the CFM values at the perf tiles but also explains why we get the particular distribution. We can see the velocity vectors, air circulation patterns, and flow distortion due to pipes and cables. The simulation reveals the static-pressure variation that results from all these influences and helps us to understand the corresponding CFM values we get from the perf tiles.

### The Basic Cause of Flow Maldistribution

At first sight, it is not obvious why the perf tiles away from the CRAC should carry the most flow. Figure 3 explains the root cause. The air velocity in the vicinity of the CRAC is very high since it has to carry the entire flow delivered by the CRAC. As we go from left to right and as the flow leaks out of the perf tiles, successively less and less flow moves in the horizontal direction. Thus, the horizontal velocity decreases from left to right. Laws of fluid mechanics tell us that a velocity decrease is accompanied by a pressure increase. Thus, the static pressure increases as we move away from the CRAC. Now, it is easy to see why the perms near the CRAC give smaller flow than those far away.

### Simulation or Trial and Error?

The ability to simulate the airflow in the under-floor space allows us to predict the effect of many factors such as the



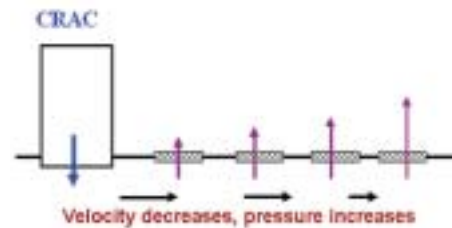


Figure 3. Cause of Flow Maldistribution

floor height, use of more restrictive or more open perf tiles, selective use of open and restrictive tiles in different regions, placement of the CRACs, use of turning vanes, and so on.

When the flow distribution in a data center can be predicted from a simulation based on scientific principles, there is no going back to conventional trial and error in which we endlessly keep moving things around with the hope of improving the flow distribution. Obviously, the trial-and-error approach is costly, time-consuming, and of limited utility. Before investing time and money in relocating some CRACs or repositioning certain under-floor blockages, we should look to the simulation to give us scientific guidance about the new flow distribution that we are likely to get. In this manner, we can design new data centers and modify the existing ones to get higher reliability and efficient operation.

*For more information, please look up:*

1. Presentations by Roger Schmidt and Suhas Patankar at the National Conferences of 7x24 Exchange in Nov 2000, Nov 2001, and June 2002.
2. Karki, Radmehr, and Patankar, "Use of Computational Fluid Dynamics for Calculating Flow Rates Through Perforated Tiles in Raised-Floor Data Centers," to appear in Int. J. of HVAC&R Research, March 2003.



Attendees enjoy lunch outdoors at The Phoenixian.

## 2002 Fall Conference Attendees

### End-to-End Reliability: The Infrastructure

**A and W Technologies Inc.**  
Mike Maguigan

**AC Power**  
Ken Clausen

**Active Power**  
Jim Balthazar  
Joseph F. Pinkerton  
Bradley S. Walter

**AFCO Systems**  
John Consoli

**Alber Corp.**  
Jeff G. Alber

**Amdocs, Inc.**  
Amir Eyal  
Michael F. Lehnhoff, PE  
Jim D. Rich

**American Express**  
John Stanley Jackson

**American Honda Motor Co Inc**  
Joe Diaz  
Garth Sellers

**American Power Conversion**  
John W. Collins  
Ali M. Doost  
Tony Evans  
Henry C. Lengefeld  
Kevin J. McCarthy  
Wahid Nawabi  
Sriram Sivaram

**AmSouth Bank**  
Barry Cohrs  
Mallory H. Forbes  
Paul Newman

**Amstein & Walthert Beratende Ingenieure AG**  
Rudolf Geissler

**Antares Management Solutions**  
James F. Lid

**Aperture Technologies, Inc**  
Steven Yellen

**Archon Group / GENISUS**  
Prudence P. Lidbury

**Arden Technologies International**  
Philip J. Isaak

**Arup**  
Alex L. Perkins

**ASCO Power Technologies**  
Brian Phelan  
Douglas H. Sandberg  
Daniel S. Sylvester

**AT&T Solutions**  
Kevin Kealy  
Michael Weinstein

**Automated Logic - Critical Systems**  
Lawrence W. Bacher  
John Ciccone

**Automatic Data Processing**  
Alan Freedman  
Darko Hrelac

**Avaya**  
Kenneth T. Kane

**Aventis Pharmaceutical**  
Robert D. Minor

**Bank One**  
Gary W. Aron  
Tim A. Richards  
Tom Thurston

**Barclays Capital**  
Michael J. Bosco  
Glenn Listor

**Bechtel**  
Paul Henry  
William Joseph Roper

**BECK**  
Michael L. Hildebrand

**BlueCross BlueShield of Florida**  
Tom Bright

**Builders Group Technologies**  
Joseph Furchak  
Vik Reddi

**Business Information Services**  
Robert J. Cassiliano  
Robert J. Cassiliano, Jr.

**C&D Technologies**  
Harold W. Smith

**Cable & Wireless**  
Michael Jump

**California Data Center Design Group**  
Ron L. Hughes

**California State HHSDC**  
Rainer M. Schwertschkow

**Callison Architecture**  
Leonard A. Ruff, AIA

**Capstone Turbine Corporation**  
Matthew J. Cullinane

**Carlson**  
William R. Johnson  
Brian Schafer  
Brent F. Simor

**CB Richard Ellis**  
Larry M. Beck  
Neil Canady

**CCG Facilities Integration**  
Michael J. Mosman, PE

**Charles Schwab**  
Donald P. Crandall  
Mark J. Duplessie  
Hector Fabiani  
Stephen P. Mathis

**CheckFree Corporation**  
Charles D. Phelts

**CIGNA**  
Frank Boate

**Consolidated Engineering Svcs**  
Dennis Mulgrew

**CRB Consulting Engineers, Inc.**  
George Hachem

**Critical Power Exchange Corp.**  
Casey J. Haley

**Critical Power Resource**  
Ken Agee

**Cummins Power Generation**  
Steve Iverson

**Cupertino Electric Inc.**  
Rudy G. Bergthold  
John Boncher

**Cushman & Wakefield**  
John Diamond  
Christian J. Magliano

**Cutler-Hammer**  
Kenneth L. Uhlman, PE  
**Danaher Power Solutions**  
(Cyberex/United Power)  
David W. Skeans  
Rex Withers

**Data Power Monitoring Corporation**  
Steve D. Cotton

**Data Support Associates**  
Frank Catapano  
Ronald Croce  
Rudy Kraus

**Depository Trust and Clearing Co.**  
Donald J. Donahue

**Deutsche Bank AG, NY Branch**  
Thomas M. Brander, Jr  
Liborio Gatto

**DFW Consulting Group**  
Julian Y. Rachman, PE

**DLB Associates Consulting Engineers PC**  
Donald Beaty

**Dolci Management Services**  
Tina DiMichele  
Kathleen A. Dolci  
Brandon A. Dolci  
Joel A. Dolci, CAE  
Tara Oehlmann, EdM

**Dow Chemical**  
John C. Wolters

**DP Facilities Inc.**  
Mark P. Gerard

**dRay Tech, Inc.**  
Derrick McKaughan

**DVL, Inc.**  
Russ Mykytyn

**E Technologies, Inc.**  
John Enghardt

**E5 Group Inc**  
Darrell Henigman  
Robert Sayer  
Eli Yitzhaky

**Edison Electric Institute**  
Steve Rosenstock

**Electro-Test Inc.**  
Richard J. Alessandri

**Ellerbe Becket**  
Peter Styx

**EMCOR Technologies Inc**  
Michael T. McDonald  
Joseph Rossiter  
Tom Weingarten

**Energy User News**  
Kevin Heslin

**Engineering Design Group**  
Thomas DeVries  
Shadi Makarechi  
Allen Wood  
Shariar Zaimi

**Environmental Systems Design**  
Raj R. Gupta

**Equinix**  
Michael Poleshuk

**EYP Mission Critical Facilities**  
Peter Gross  
Bruce C. Myatt, PE  
Mark Welte, CPE

**Facilities Engineering Assoc.**  
William Flaherty  
Marc Soucy

**Fannie Mae**  
Samuel G. Ikomi

**Federal Reserve Bank NY**  
Ravi R. Mehrotra

**Federal Reserve Bank of Dallas**  
Thomas Blessing

**Fidelity Investments**  
Michael Douglas  
Roland Mehtala  
Richard Sawyer  
Robert L. Talbot

**First Data Corp/Western Union**  
John Oyhagaray

**Flack & Kurtz**  
John E. Bredehorst  
John Damalas

**Fleet**  
Ronald L. Giess

**Ford Motor Company**  
Frank D'Amore

**GE Digital Energy**  
Greg Cominos  
Ted Furlong  
Edward S. Komoski  
Jim Shepard

**GE Zenith Controls**  
Thomas P. Duffy  
Al Reeves  
David J. West

**GHT Limited**  
Robert M. Menuet, PE

**Gilbane Building Company**  
John Castilla  
Scott Good

**GlaxoSmithKline**  
Ronald W. Magee

**Glumac International**  
Michael L. Steinmann

**Goldman Sachs & Co.**  
Michael J. Butkiewicz, PE  
David Schirmacher

**Grubb & Ellis**  
Charles Michael Edwards

**GVA Williams**  
Shaun Mooney

**H&R Property Management Ltd.**

Mounir Abou Dahab  
Angelo Paone

**H.F. Lenz Co.**

Richard A. Madzar  
David E. Watters

**Harmonics Limited**

Jonathan R. Piel

**Hewlett Packard Company**

Kenneth R. Baker  
Todd Fritz  
Bob Pereira

**Highland Associates**

Gil Ben-Ami  
Herminio Calderon

**HITT Contracting Inc**

Nazeeh A. Kiblawi  
Stephen M. Piermattei

**Holder Construction Company**

John P. Redmond  
Tony TeVault

**Homeyer Consulting Services, Inc**

Joseph Grunkemeyer

**Hood-Patterson & Dewar, Inc**

Donald H. Barnwell

**IBM Corporation**

Roger R. Schmidt

**Infra-Structures**

David B. Schwartz

**Inglett & Stubbs**

Anthony Sinyard

**Innovative Research**

Suhas V. Patankar

**Intel**

Bob Bogowitz  
Tom Caparelo  
Harold Cartmill  
Bill Leighton  
Anthony Maggi

**Jaros Baum & Bolles**

Anthony M. Arbore  
Mark R. Torre

**JE Dunn Construction Company**

Jeffrey A. Campbell  
John VanAsdale

**Johnson & Johnson NCS**

Kenneth Matta

**Johnson Controls, Inc.**

Ryan Clayton  
Michael Loth  
Patricia S. Melton  
Nicholas Moon  
Rick Muzar

David C. Rinard  
John W. Sawyer  
Jay Weinkauff  
Tim Whitehouse

**Jones Lang LaSalle**

Eric Adrian  
David Clary  
Joseph T. Stolarski, PE  
Jenny Warner

**Kajima Construction Services Inc.**

John Kovacs

**Kio Networks**

Sergio Rosengaus Leizgold

**Kling**

Gerard Murray, PE  
Thomas E. Reed, PE

**L-3/PSCS**

Saeed Mahramnia

**LayerZero Power Systems, Inc.**

Anthony Pinkey

**Liebert Corporation**

Thomas J. Karabinos  
David Kelley  
Robert J. Miller  
John R. Sears  
Randy M. Smith  
Martin L. Walsh

**Longden Company, Inc.**

William O. Fisher

**Loudcloud, Inc./Data Service Center**

Robert S. Seese

**M Moser Technology International**

Joseph T. Balsamello  
Clement Huang  
Alastair Hudson  
Daniel Leung  
Terry Li  
Heng Whatt Lim  
Robert Ma  
Stephen H. Tsou

**Maxon Holdings LLC**

Marc O'Connor

**Mazzetti & Associates**

Tim Dueck  
William P. Mazzetti, Jr., PE  
Albert Ostroy  
Ronald J. Wilson

**McMillan, Choate, & Assoc.**

Lonnie G. Choate

**Merrick & Company**

Alex Krynicki

**MGE UPS Systems**

Kevin P. Burke  
Kevin Dalton

David Derambakhsh  
Alan Katz  
Raymond J. Prince

**Morgan Stanley**

James McAleer

**MTechnology, Inc**

Stephen A. Fairfax

**NAZCA Design Services**

Tim Rush-Ossenbeck

**N'compass Solutions**

Keith Meierhofer  
Christopher Pinc

**NetBrowser Communications Inc**

Mark C. Alimo  
Jonathan W. Buckley  
Deborah Goslin

**Northern Power Systems**

Charles Curtis

**Optiglobe Communications**

Alastair McPhail

**Orr Protection Systems, Inc.**

Brian K. Fabel  
Robert P. Gardner

**Parsons Communications Group Inc.**

Wesley D. Nottingham  
Partners National Real Estate Group  
Kirk A. Killian

**Peoplesoft Inc**

Bill Parsons

**PermAlert ESP Inc.**

Art Giesler

**Peterson Power Systems, Inc**

Tom Bagwell  
Tim Treat

**Piller, Inc.**

Patrick Beck  
Kevin Collins  
Elbert L. McDaniel  
Gary Rackow  
Chris Reynolds

**Power Concepts LLC**

John D. Mezic, P.E.

**Power Distribution Inc.**

Richard A. Combs  
John C. Day  
David B. Mulholland

**Power Management Concepts**

Peter M. Curtis

**Power Measurement USA**

William Westbrock

**Powerware Corp**

James R. Davis, Jr  
Chris A. Loeffler  
John D. Mock, Jr.  
Barry Needle  
Frank P. Spruill  
Klaus Thieme  
Jim G. Thompson

**Progress Energy**

Warren Scrivani

**ProQuest Information & Learning**

Jeff Sadlier

**Provident Bank**

Charles Tubbs

**Rackware, Inc.**

Michael J. Conley  
Michael Varcoe

**Reliable Power Meters**

John H. Carroll

**Rosendin Electric, Inc**

John Koester

**RTKL Associates, Inc.**

Steve Spinazzola

**Russelectric Inc.**

Thomas Crider  
Dennis R. Don  
John A. Meuleman  
George J. Whittaker

**Ryan Companies US, Inc**

Paul Kieffer  
James Todd

**S&C Electric Co.**

Bradford Roberts

**Salomon Smith Barney**

James Carney  
Vincent Raniolo

**Sanmina - SCI**

Tony Sharp, M.Eng, P.Eng  
O. Ray Strickland  
Mark Todd

**Sebesta Blomberg & Assoc.**

Jeffrey S. Rudin, PE

**Sealco**

Eddie Dulaney  
Ron Miglini

**Sebesta Blomberg & Assoc.**

Jeffrey S. Rudin, PE

**Securitas**

Byron Miller

**Shaw Communications**

John Milino

**Siemens**

Karl R. Bateson  
Michael Hellmann  
William Reid

**SmithGroup**

Michael Pearson

**Sparling, Inc**

Marc A. Jacques

**Sprint Hosting Solutions**

James J. Skokowski

**Square D Company**

W. Marshall Mauney, Jr.  
Frank J. Nash  
Reza Tajali  
John M. Winter  
Frank Ziegler

**St. Johns Consulting Group**

Philip Michel

**Sterling Oakes Services, Inc.**

Jeff Oakes  
Stephen Oakes

**Strategic Facilities Inc.**

David M. DiQuinzio, PE  
David Sjogren

**Sure Power Corporation**

Jeff Cerny

**Syska Hennessy Group**

Cyrus Izzo, PE

**TAC Americas, Inc.**

Robert Trask

**Technology Management, Inc.**

Daniel A. Navarra

**Tecom, Inc**

John E. Coffman

**Telpro, Inc.**

Larry F. Graf  
Robert O. Smith

**The Bick Group**

William J. Bick  
William D. Davies, III

**The Uptime Institute**

Kenneth G. Brill

**The Whiting-Turner Contracting Co**

Kellie D. Bowen  
Ronald M. Eisenberg  
Murray Hestley

**Thomson Legal & Regulatory**

Robb Gamm  
Kenneth R. Koty  
Thomas J. Walrath

**TIMSI**

Mark Dianora

**Tishman Technologies Corporation**

Joseph B. Ryan, Jr

**Trammell Crow Company**

Jay Wytiaz

**Triton Technology Systems, Inc.**

Dan Gollahon  
Gregory K. Holm  
Leean K. McCorquodale

**TwinSource LLC**

Fred Tamjidi

**United Parcel Service**

Melvyn Foster  
Jeff L. Ginn

**University of Alaska**

David A. Rohwer

**Uptronix, Inc.**

Dave Overdorf

**Vaisala GAI Inc.**

Karen R. Dinius  
Tim Minnehan

**Vanderbilt University Med. Ctr.**

James R. Wheeler

**Wachovia Corporation**

Tommy Nickolopoulos  
Kim Reitterer

**Wixted, Pope, Nora, Thompson & Associates**

Eileen Wixted

**Worldspan**

Billy R. Schwind

**Wright Line**

Todd Schneider

**Zachry Construction Corporation**

Richard Norton



Conference attendees enjoy a game of foosball at Tuesday evening's Vendor Sponsored Event: 7x24 Player's Club