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June 10 - 13, 2012
Hilton Orlando Bonnet Creek
Orlando, FL

2012 SPRING CONFERENCE

End-To-End Reliability
Mission Critical Facilities

THOUGHT LEADERSHIP



The end-to-end reliability forum.

www.7x24exchange.org

WHAT IS 7X24 EXCHANGE?

The *7x24 Exchange* is the leading knowledge exchange for those who design, build, operate and maintain mission critical enterprise information infrastructures. We are a not-for-profit organization seeking to promote dialog among industry professionals to address the many challenges facing owners and operators of these facilities. In addition to the ever present challenge of maintaining and improving end-to-end reliability; addressing the challenges of energy efficiency and sustainability and the potential for increased regulatory oversight have become a major focus of our membership.

The organization was founded on the assumption that professionals involved with data center uptime and operational issues often work in isolation when dealing with strategic, technical, budgetary, regulatory, and career issues. This often results in expensive, time consuming, and, sometimes, painful trial and error efforts. *7x24 Exchange* members work together to advance the state-of-the-art by sharing best practices, lessons learned, and evolving strategies to address the challenges of infrastructure reliability and industry leading energy efficiency. Armed with this information members are enabled to proactively communicate, to technical peers, non-technical team members, clients and corporate management, the solutions necessary to drive operational efficiency and protect their companies' information lifelines.

THE GOAL OF 7X24 EXCHANGE CONFERENCES

The field of mission critical operations continues to evolve. Before its founding in 1989 as the Uninterruptible Uptime Users Group, learning how to deal with reliability and operational issues largely resulted from individual trial and error. Continuing this random rate of reliability improvement increasingly restricts the potential productivity of the large and rapidly growing investments in computer and communication infrastructure. Adding to the challenge has been the rapid growth in energy demand and the ever increasing cost of energy. With 7x24 operations now more common, how much higher will availability requirements be in five years? How much will these facilities cost to operate? How will environmental and regulatory concerns impact operations? How can cost effective, reliable responses be assured? Addressing, and, hopefully, answering these and related strategic questions, *7x24 Exchange* conferences provide stimulating discussion forums. Collectively, we know much about the future options and alternatives available. With the *7x24 Exchange*, that knowledge can be shared. All program elements aim to increase the reliability and availability of an enterprise's information infrastructure by presenting case studies, new ideas, techniques, equipment and tools. Open dialogue between attendees and presenters is encouraged throughout. Further, by involving the many specialists

from end-users to service providers to equipment manufacturers in both formal and informal sessions, the experience is rewarding and enjoyable for all. This conference is designed for anyone involved with 7x24 infrastructures – IT, data center, disaster recovery and network/telecommunication managers; computer technologists; facility or building managers, supervisors and engineers. Vendors, consultants, or anyone concerned with uninterrupted access to critical information also will find the conference of value. Attendees and their organizations benefit from the conference because proactive plans and cooperation from diverse corporate functions are needed to improve reliability. By promoting a dialogue and clarifying the synergies among functions, past conferences have enabled teams of attendees from a given organization to better communicate the critical importance of a proactive approach to continuous uptime. Attendees are also able to participate in breakout sessions and network with other professionals in similar companies/industries with like problems. Conference attendees benefit in three ways: professional development and advancement; increased recognition of their function's importance; and exposure to new ideas, contacts and resources. CEU credits are also available.

First-time attendees often discover that many companies face similar, if not identical, technical and organizational challenges in their quest for higher availability levels. *7x24 Exchange* conferences provide insights into what is being planned and executed by others to mitigate or eliminate downtime risks. Recommended changes can then be justified, both on their practical merits and in the context of business cases that have been successful elsewhere.



WHAT IS A TUTORIAL SESSION?

7x24 Exchange has been offering tutorial sessions for many years. These tutorials are designed to deliver value to a broad range of participants. Whether your need is advanced training on a specific topic of the day or a refresher course on fundamental concepts, there is a tutorial that will meet your need. Almost all of the *7x24 Exchange* general session presentations are geared towards those with an advanced understanding of the concepts that will be presented. The tutorials are intended to complement the Monday through Wednesday general session presentations and help each attendee deepen their level of comprehension.

THOUGHT LEADERSHIP

2012 SPRING CONFERENCE

SUNDAY

JUNE 10, 2012

9:00 A.M. – 9:00 P.M.

Registration

10:00 A.M. – 1:00 P.M.

ASHRAE New Environmental Guidelines & Data Center Energy Efficiency

Data centers are using an increasing amount of the total energy used by commercial facilities. However, these increases have a downside in that they cause a significant increase in the power required and the heat dissipated by the computing equipment, such that it is becoming very difficult to power and cool these systems in data centers or telecommunication rooms. This seminar examines the best practices for data center energy efficiency by focusing on thermal guidelines for data processing, datacom facility energy efficiency, and actual high density



data centers in operation today. The seminar discusses the new ASHRAE IT equipment environment air and liquid cooling guidelines, contamination guidelines, IT power trends and ASHRAE 90.1 standard as it relates to data centers.

Don Beaty, P.E.

President, DLB Associates Consulting Engineers and
Prior Chair & Current Publications Chair,
ASHRAE TC9.9

Roger Schmidt, Ph.D., P.E.

IBM Fellow, Chief Engineer for Data Center Energy Efficiency Server Group
IBM Corporation and
Prior Chair & Current IT Committee Chair,
ASHRAE TC9.9

2:30 P.M. – 5:00 P.M.

Fluid Mechanics 101: Fundamentals of Cooling Airflow in a Data Center

This tutorial session will introduce basic concepts of air velocity, airflow rate, pressure, and temperature distribution as applied to raised-floor data centers. You will be shown why the flow distribution through the perforated tiles is usually not uniform. It is governed by the air velocity and pressure variation under the raised floor. By calculating this variation, you can predict the airflow coming out of each perforated tile.

Such a calculation allows you to study the effect of variables such as: layout of the CRAC units

and the perforated tiles, the height of the raised floor, and the presence of obstructions under the raised floor.

Once the flow rates through the perf tiles are determined, the next step is to calculate, in the above-floor space, the air velocity and temperature as the air moves through the server racks and back to the CRAC units. Many examples will be presented to develop an understanding of the physical processes and to draw practical conclusions.

The tutorial will show how to create a computational model of a data center layout and calculate the corresponding airflow and temperature distribution.

Suhas V. Patankar, Ph.D.

Professor of Mechanical Engineering
University of Minnesota and
President, Innovative Research, Inc.

6:00 P.M. – 9:00 P.M.

Welcome Reception

SPONSORED IN PART BY:

CATERPILLAR®

Join us for a buffet reception with open bar accompanied by soft music. This is an excellent opportunity to dialogue with conference presenters, meet new people, network, welcome first time attendees, renew old acquaintances, and meet the board members.



MONDAY

JUNE 11, 2012

7:00 A.M.

Registration & Breakfast

Check in, pick up your name badge, conference materials and enjoy a hot buffet breakfast.

8:00 A.M.

Welcome and Opening Remarks

Bob Cassiliano, 7x24 Exchange chairman, will open the conference, provide an overview, review meeting logistics and address general housekeeping items.

8:30 A.M.

CONFERENCE KEYNOTE Apollo 13: A Successful Failure

Two hundred thousand miles from Earth, trapped in a tiny computerized spacecraft, Captain Jim Lovell and his Apollo 13 crew faced almost certain death when their oxygen system failed. Stepping into the problem, accepting the need for change and providing sound leadership, Lovell modified the lunar module into an effective lifeboat—conserving both electrical power and water in sufficient supply for their return to Earth. Sharing tales from his 11-year-career with NASA, tracing the history of America's sometimes turbulent and always amazing space program, and drawing on his experience as a successful telecommunications executive, Lovell takes his audiences to the moon, brings them into the tension-filled cockpit of the Apollo 13 mission, and gives them an exciting look at the possibilities of the twenty-first century. His story embodies the spirits of teamwork, leadership, crisis management, goal-setting, and excellence. Jim Lovell educates and fascinates as he relates the skills required to turn a failed system into a successful mission to the tools needed to succeed in the business world of today and tomorrow.



Captain Jim Lovell
NASA Legend and
Apollo 13 Commander

9:30 A.M.

Refreshment Break

10:00 A.M.

Case Study: How DataCenter.BZ Builds an Energy Efficient Cloud

In an effort to keep up with growing demand for its enterprise-grade data center and telecom solutions, DataCenter.BZ expanded its 66,000-square-foot headquarters with the addition of a second carrier-neutral data center in 2011. A key priority for the expansion was to optimize data center infrastructure for availability, efficiency and capacity to manage cost and environmental footprint. Discover the strategies DataCenter.BZ employed to achieve substantial gains in power and cooling capacity, a facility-wide PUE of 1.25 or less, 100 percent site availability and 2(N+1) redundancy on all critical power and cooling infrastructure in a facility projected to secure LEED certification.

Gordon Scherer

President
DataCenter.BZ

Peter Panfil

Vice President of Global Power
Emerson Network Power

11:00 A.M.

ASHRAE Class Changes Expand the Use of Chillerless Data Centers

The first vendor neutral temperature standards were published in 2004 by ASHRAE. Prior to that, the temperatures were based more on anecdotal knowledge and worst case scenario (often 68°F, (20°C)). In 2004, ASHRAE established a recommended range of 68 to 77°F (20 to 25°C). It is hard to believe, but now in less than 10 years, the recommended temperature range has widened to (64 to 81°F) or (18 to 27°C). Further, there are allowable ranges that go as wide as (41 to 113°F) or (5 to 45°C). There are also radical changes in the humidity ranges. The net result is a wide range of opportunities throughout the world for more economical and reliable cooling solutions. Some of these opportunities include compressor-less cooling. This presentation provides critical insight into these groundbreaking environmental class changes and some critical aspects of the associated decisions.

Don Beaty, P.E.

President, DLB Associates Consulting Engineers and
Prior Chair & Current Publications Chair,
ASHRAE TC9.9

Roger Schmidt, Ph.D., P.E.,

IBM Fellow, Chief Engineer for Data Center Energy Efficiency Server Group
IBM Corporation and
Prior Chair & Current IT Committee Chair,
ASHRAE TC9.9

12:00 P.M.

Lunch and Networking

12:00 P.M.

End User Xchange Forum

Designed to encourage in-depth discussion and debate on the latest challenges in data center planning, design and operation, topics will include: trends in infrastructure design resiliency, energy efficient design and operational practices, capacity planning and management, and the day-to-day challenges in managing data center operations. The moderator will guide the discussion with the use of PowerPoint slides and handouts; however, the real star of this session will be you, the end user! Bring your appetites, but more importantly, be ready to engage your peers for an exciting interactive discussion on the latest challenges of our industry. Don't forget those business cards as this will be a great opportunity to meet your peers in the industry!

Moderator:

David Schirmacher

Senior Vice President of Technical Operations
Digital Realty Trust and
President, 7x24 Exchange

1:30 P.M.

NASA – The 2012 Doomsday: Myth and Reality of Global Disasters

We have been bombarded by the media, unscrupulous opportunists and Hollywood about the coming doomsday date of Dec. 21, 2012, the supposed end of the world foretold by the Mayan Calendar. The simple truth is that a combination of misrepresentation of Maya calendars and a hodge-podge of disjointed myths, legends and historical partial truths have

been pieced together to give us the "Doomsday" talk surrounding 2012. The Mayans never predicted the end of the world nor are many of the end of the world scenarios thrown about even possible. That doesn't mean that there aren't natural phenomena that can cause great havoc upon our society on any date, not just on Dec. 21, 2012. Our panel will present you with both the myth and the reality of what types of doozies nature could have in store for us. What impact could these types of events have on society, which ones are even remotely possible and what we can do about them? After we go through the fantasy we will focus on types of global natural disasters scientists believe we have some level of control over.

C. Alex Young, Ph.D.

Solar Astrophysicist
NASA's Goddard Space Flight Center with
ADNET Systems Inc.
and the SOHO/STEREO science team

Holly Gilbert, Ph.D.

Chief of the Solar Physics Laboratory,
Heliophysics Science Division
NASA's Goddard Space Flight Center

Ian O'Neill, Ph.D.

Space Science Producer
Discovery News

2:30 P.M.

Make Your Own Sundae Break

**3:00 P.M. CONCURRENT
BREAKOUT SESSIONS**

**Breakout A: Parallel Battery Bank
Sizing for Enterprise Data Centers**

In order to ensure uptime and account for battery failure and degradation, most enterprise data centers deploy battery banks several times the size of the load. This talk will explain how parallel-connected, inherently redundant battery systems allow battery banks to be sized for the actual data center load, not a higher design load. A single parallel battery bank can serve multiple UPS modules, radically changing the battery bank sizing equation and reducing capital costs.

Richard Bourgeois, P.E.

Principal Engineer
GE Energy Storage

**Breakout B: Design-Build for Mission
Critical Facilities: California ISO**

This presentation will discuss the design-build delivery aspects that resulted in the successful early completion of the California ISO Iron Point Facility with a focus on the team structure and relationships along with innovative techniques employed to deliver this critical facility that exceeded the Owner's expectations. California ISO's new 278,000 square-foot headquarters in Folsom, is comprised of three distinct wings each created with a different structural system. The building's two-story public wing features glass and metal panels wrapped around a structural steel frame. This wing houses a main lobby, as well as training rooms, a cafeteria, and support facilities. The mission critical wing supports California ISO's essential services, including a 60,000sf data center, mechanical and electrical utility services. This wing has a structural steel frame wrapped in precast concrete. The three-story office wing was created for the organization's more than 500 employees. The open office environment is surrounded by exposed structural precast concrete with a glass and metal façade.

Hector Alvarez

Director, Campus Operations
California ISO

Caroline Fenlon Harding

Vice President
WSP Flack + Kurtz

Katie Twomey

Vice President
Clark Construction

**Breakout C: Big Data – The Changes
That Will Reshape Your Data Center**

Data is growing faster than Moore's law and the corresponding paradigm shift in data/compute architectures are completely reshaping data centers. In this session, Jack will discuss how the Big Data frameworks, including Hadoop and NoSQL are being used by organizations today to handle fast growing data with unprecedented scalability at a fraction of the cost. He will provide insights about which application types are providing the fastest returns, where to start and how to integrate Big Data applications into an existing cloud infrastructure, and what this means for data center architectures going forward.

Jack Norris

VP, Marketing
MapR Technology

4:10 P.M.

Vendor Knowledge Exchange

Platinum and Gold partners of the Corporate Leadership Program will present informational sessions on various products and services.

Presentations will be given by:

**ABB, Caterpillar, Cummins Power
Generation, Cyberex, PDI,
RF Code, S&C Electric,
Schneider Electric, SIEMENS,
Skanska Mission Critical,
Syska Hennessy Group**



TUESDAY

JUNE 12, 2012

7:00 A.M.

Breakfast & Registration

8:30 A.M.

Opening Remarks

Bob Cassiliano will review day one highlights, recognize the conference Corporate Leadership Program sponsors and give a 7x24 Exchange update.

9:00 A.M. KEYNOTE

**IBM – IT Risk Management:
A Comprehensive Approach to
Mitigating Risk to IT**

This session will describe how using a comprehensive approach to IT risk will enable the attendee to improve their risk mitigation techniques while improving their competitive posture. Attendees will gain an understanding of the IT risk domains, their usage and how they may ascertain, assess and plan for IT risk.

Richard Cocchiara

Distinguished Engineer &
Worldwide Practice Leader
IBM

10:00 A.M.

Refreshment Break



10:30 A.M.

PANEL: Capacity Planning and Asset Management

Data centers exist to provide the environment for IT assets to support the current and future needs of the business. This panel featuring capacity planning & asset management executives from Facebook, Goldman Sachs and Microsoft will discuss a range of topics from asset life cycle management, how the groups work with their data center teams for internal and external requirements to run their IT services, and best practices to consider adopting. Collaboration and knowledge sharing is required in companies to manage capacity, and this is a unique opportunity to hear from three innovators on a topic you're all familiar with and is essential for future data center services.

Moderator:

Dave Ohara

Data Center Meme
Green M3

Panelists:

Tamara Budec

Vice President, Critical Systems Engineering
Goldman Sachs & Co.

Amaya Souarez

Director, Strategy & Automation: Datacenter Services
Microsoft

Heather Marquez

Asset Manager – CEA
Facebook

11:30 A.M.

Benchmark the Relative Performance of Your Data Center

You can't know where you are going without understanding where you are. Leveraging guidelines from the leading sources of data center standards today, including the Green Grid's Data Center Maturity Model, US Department of Energy, US EPA Energy Star Rating, and the EU Code of Conduct, this session will educate attendees on how to utilize these new benchmarking tools for best-in-class data center energy efficiency and sustainability performance. This session will stimulate data center managers to make improvements to efficiency performance without hampering their mission critical priorities.

John Tuccillo

VP, Global Industry and Government Alliances,
Schneider Electric and
Chairman of the Board & President,
The Green Grid

12:30 P.M.

Lunch and Networking

2:00 P.M.

Probabilistic Versus Empirical Risk Analysis, A Need for Both

A look at current threat and benefit levels imposed by various critical facilities infrastructure equipment and services, from an empirical perspective. A sampling of issues that will be addressed: How UPS technology has radically changed, and what the new cost-benefit is. How do you cost-effectively minimize the failure threats with standby generators? Are flywheels in traditional data centers really more reliable or more green than batteries? How much maintenance is too much for UPS, batteries, generators, etc? What is the actual increase in risk during maintenance events and how to mitigate? What simple, yet cost-effective configuration meets both probabilistic as well as proven empirical standards for high availability? Service response, technician qualification, scripting, commissioning, training – often considered lesser parts of the plan, but what is real impact when they get compromised? Sure ways to go green electrically, yet still assure high availability and low risk. The presenter will also briefly discuss lessons learned during the design, installation and commissioning of a series of modular data centers now in service.

Dennis DeCoster

CEO
Mission Critical West, Inc.

3:00 P.M.

Refreshment Break

3:30 P.M. CONCURRENT BREAKOUT SESSIONS

Breakout A: Lessons Learned – Cloud Contingency Plans

Have you looked at the cloud and thought, wow, this is not going to be easy? If you wrote a contingency plan or will have to write a contingency plan for the cloud, this session is for you! If you are looking to understand the cloud and what to be cautious of, this is for you! If you want to know what works well through someone else's growing pains, then come, sit, listen, ask questions and go with us to the cloud and beyond.

Mark Spreitzer, CBCP

Executive Consultant
Director, Business Continuity/CIP
CGI Federal Infrastructure and Cloud Services

Breakout B: Comparisons of Alternative UPS Energy Storage Technologies

This presentation will provide a detailed comparison of some alternative methods of UPS energy storage beginning with an overview of standard energy storage technology (such as lead-acid wet cells and VLRA batteries, as well as the newer but generally accepted flywheel/rotary devices). New approaches to providing backup energy for UPS systems, notably the sodium and lithium ion battery systems, will be introduced. After comparison presenters will contrast these new methods with the traditional approach (comparing such topics as building footprint requirements, safety, recharge capability, physical characteristics, etc.) and conclude with a discussion of the paradigm shift. How ready are we to welcome this change?

Paul A. Marcoux

Senior Vice President
Branch Bank & Trust

Jerry Sumrell, P.E.

Associate Partner
Syska Hennessy Group

Breakout C: Seawater and Deep Lake Water for Data Center Cooling

Low temperature water from seawater and deep lakes is becoming an option as a data center heat sink. The first system in the U.S. at Ithaca, NY, which serves about 51 megawatts of cooling, will be studied for fresh water. A data center in Hamina, Finland will be reviewed for using seawater. Each will examine the potential advantages, disadvantages, and lessons learned from the unexpected. For data centers, the additional requirement to meet higher reliability standards will be also be reviewed.

John Peterson

Senior Associate
Hewlett-Packard Critical Facilities Services



THOUGHT LEADERSHIP

2012 SPRING CONFERENCE

7:30 P.M.

AN EVENING AT UNIVERSAL ORLANDO®



Get ready for an incredible event with 7x24 Exchange—a special event that fills three different venues at **Universal CityWalk®** in Universal Orlando® Resort. Take a side trip to New Orleans at **Pat O'Brien's®**, explore the home of the king of reggae at **Bob Marley—A Tribute to FreedomSM**, and take the stage at **CityWalk's Rising Star** karaoke club.

Immediately following, you'll enjoy desserts, rides and entertainment. You'll have unlimited access to all the rides and attractions at **The Wizarding World of Harry Potter™**.

It's an entire evening of thrills and excitement—and it's all yours!



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SPECIAL THANKS TO OUR PARTNERS



WEDNESDAY

JUNE 13, 2012

7:00 A.M.
Breakfast

8:30 A.M.
Opening Remarks

Bob Cassiliano will review highlights from day two and address housekeeping items of interest.

8:45 A.M. KEYNOTE
**Birth of a Successful Data Center:
How the Executive Team Makes
Decisions and Leads the Team to
Success**

This panel will discuss lessons learned and how to overcome obstacles from current and previous mission critical construction projects. The panelists will deliver their view of thought leadership from three different perspectives: the owner, the contractor and the architect and how the varied point-of-view of each member can result in successful projects. The group will discuss topics related to project delivery methods, core team decision making and partnering. Learn how project teams can proactively reach consensus to avoid conflicts and delays. Learn to effectively partner and create high-performing collaborative teams to optimize the benefits for everyone involved.

Jennifer Fraser
Director of Engineering and Construction
Vantage Data Centers

Mark Rothman, AIA, DBIA, LEED AP, BD+C
Associate Principal
Fentress Architects

Todd Temple
Project Manager
Hensel Phelps Construction

9:45 A.M.
Refreshment Break

10:15 A.M.
**Data Center Power Savings Through
High Ambient Data Center Operations**

In a typical data center, almost 40% of the total power consumption is spent on data center cooling. In addition, the capital expenditure costs for the cooling infrastructure are also significant. Large internet portal data centers are looking at every possible way to reduce the cooling cost. One of the emerging trends in the industry is to move to higher ambient data center operation. Some data center operators even want to operate the data centers at ambient as high as 40°C. It is shown that both server power increase and facility level cooling power savings must be considered to determine net power savings at the data center level. CFD modeling is used to demonstrate that following best practices in airflow management: using blanking panels, floor layout, eliminating cable obstructions, hot/cold aisle containment and bypass and re-circulation reduction are first important steps to get ready for high ambient data center operation. It is shown that without these practices, there is large variation in inlet air temperature from one server to another creating hotspots forcing thermostats on CRAC units to be set low. It is shown that CFD

modeling can be used to quantify how cooling path management improves with hot/cold aisle containment. The study shows that significant data center level power savings can be achieved by operating the data center up to 35°C with the use of economizers.

Nishi Ahuja
Senior Data Center Architect
Intel

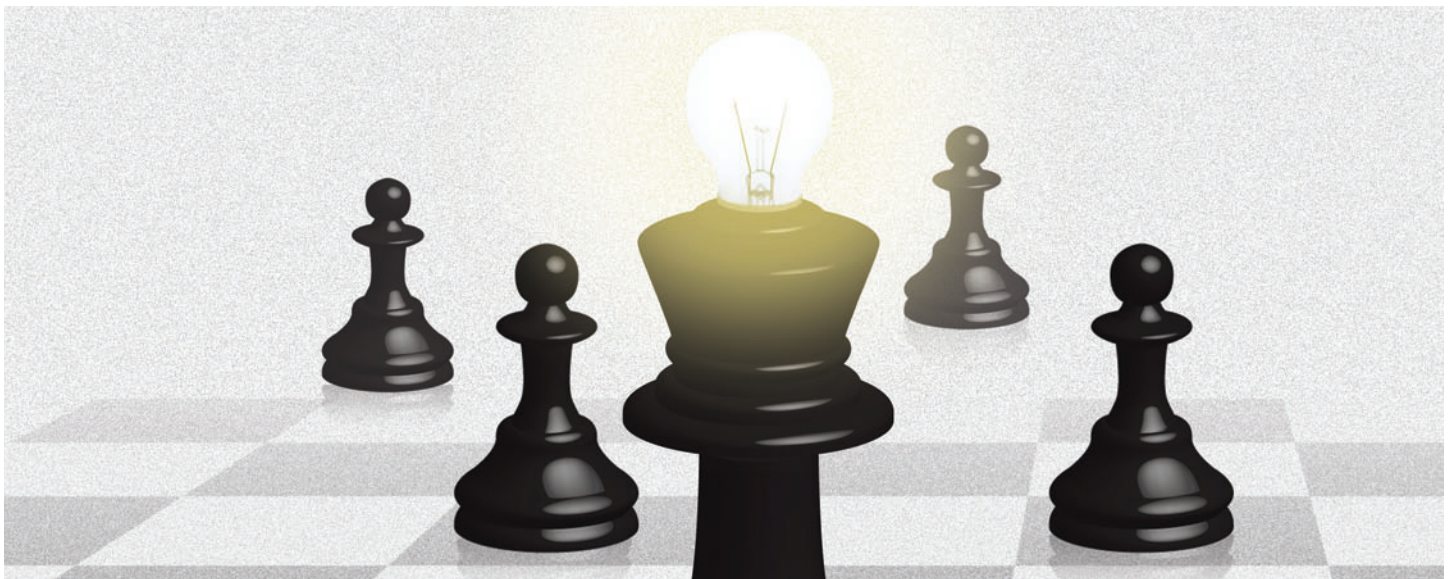
11:15 A.M.
**Optimizing Data Center Facility
Operation**

Much of the thought leadership with data centers over the last decade or more has been focused on building best-in-class data centers with ever-improving reliability, energy efficiency and cost efficiency. Data center owners are increasingly focusing not just on data centers "as designed and built" but also "as operated". McKinstry will talk about our lessons learned in operational optimization from our experience in partnering with some of the largest data center owners in the country and working with them to develop best-in-class facility operations programs that optimize performance and business results.

Mark Guymon
Regional Director
McKinstry

Greg Bogard
Project Executive
McKinstry

12:15 P.M.
Conference Adjourns



TWO QUICK STEPS TO REGISTRATION

2012 SPRING CONFERENCE

1. Conference Registration

Complete a Conference Registration Form for each participant on-line or mail or fax a copy of the Conference Registration Form on the next page to:

7x24 Exchange

322 Eighth Avenue, Suite 501
New York, NY 10001
Phone: 646-486-3818
Fax: 212-645-1147
www.7x24exchange.org

To guarantee early bird rate, registrations must be received by May 18.

2. Hotel Reservations



To take advantage of 7x24 Exchange's special rates at the **Hilton Orlando Bonnet Creek** or the **Waldorf Astoria** you can visit the conference website at www.7x24exchange.org to make an online reservation, or call **Hilton Reservations directly at 1-800-HILTONS (445-8667)** and ask for the **7x24 Exchange Conference room rate of \$159/night for a single or double plus tax at the Hilton Bonnet Creek or \$179/night for a single or double plus tax at the Waldorf Astoria. Please refer to Group Code ZEXC when calling.**

Please Note: Room reservations are available on a first come, space-available basis. Space permitting, this block will be available until May 18, 2012. Register for the conference and make your hotel reservations early, as this block will likely sell out. Previous 7x24 Exchange conference room blocks have sold out. 7x24 Exchange is not responsible for matching rates or finding additional rooms once this block is sold out. 7x24 Exchange makes every effort to reserve the appropriate number of room nights for attendees. In the event of a sellout 7x24 Exchange will recommend nearby accommodations.



VENDOR/CONSULTANT POLICIES & PROCEDURES

Information Tables

All vendors and consultants are encouraged to participate in 7x24 Exchange.

However, the group is primarily driven by user interest. Tables are provided at the conference for the distribution of product literature, educational material and other useful information at no cost. Display signs are not permitted on literature tables. Overt selling at 7x24 Exchange meetings and the use of 7x24 Exchange membership lists for direct selling are prohibited.

Hospitality Suites

Hospitality suites/demo rooms are permitted on Monday, June 11th between the hours of 6:30PM and 10:30PM. All hospitality suite hosts must be a Silver Partner of the 7x24 Exchange Corporate Leadership Program (CLP). In order to be recognized by 7x24 Exchange vendors must complete a suite registration form.

As always, hosting a hospitality suite gives vendors direct access to the conference attendees and provides the opportunity to promote products and services in an enjoyable relaxed environment.

If you are interested in hosting a suite on Monday, June 11th please contact Brandon Dolci at 646-486-3818 x 108 before May 18th.

2012 Spring Conference Corporate Leadership Program Partners (at press time)

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Questions? Call **646-486-3818** x100
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